

CLARK ♦ NEXSEN | Pearce Brinkley Cease + Lee

MEDIA KIT



FOR IMMEDIATE RELEASE

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PEARCE BRINKLEY CEASE + LEE JOINS CLARK NEXSEN, PC

The merger will provide key benefits for both firms and their clients.

March 28, 2013 – Clark Nexsen, PC, headquartered in Norfolk, Virginia, is pleased to announce that the architecture firm Pearce Brinkley Cease + Lee (PBC+L) of Raleigh and Asheville, NC, has officially joined Clark Nexsen.

As a result of this merger, Clark Nexsen will be comprised of a 550-plus, multi-discipline staff including architects, engineers (civil, structural, mechanical, electrical, and fire protection), interior designers, landscape architects, planners, and other support personnel. The combined staff represents decades of expertise in educational, Department of Defense, government, corporate, cultural, industrial, recreational, commercial, healthcare, K-12, and environmentally sustainable design and engineering.

For Clark Nexsen, the merger allows the 93-year-old, internationally renowned A/E firm to confirm and enhance its pursuit of design excellence through PBC+L's reputation for award-winning architectural projects. PBC+L has received 35 American Institute of Architects (AIA) design awards in just the last 10 years.

For PBC+L, a 68-year-old company that was ranked 15th in Architect magazine's "Top 50 Firms in the Nation" in 2012, joining Clark Nexsen dramatically broadens the firm's geographic reach, offers the opportunity to secure nationally significant projects, and provides top-tier in-house engineering services to current and future clients.

"Clients and staff from both firms will experience positive change as a result of the merger," said Christopher Stone, PE, F.NSPE, F.ASCE, President of Clark Nexsen. "In addition to a far deeper level of design services, our clients and our staff will benefit from our combined engineering, operations, resources, and infrastructure."

Jeffrey Lee, FAIA, a principal with Pearce Brinkley Cease + Lee, added: "At the center of this decision is our common desire to underscore our commitment to design excellence and to offer clients an architecture and engineering firm recognized for exceptional, high performance design and professional services."

A revised website representing the merger is forthcoming. Until then, for more information on Clark Nexsen, visit www.clarknexsen.com. For more information on PBC+L, visit www.pbclarchitecture.com.

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Clark Nexsen Overview

Clark Nexsen, PC is a full-service architecture, engineering, planning, interior design and landscape architecture firm headquartered in Norfolk, Virginia, with branch offices in Roanoke and Richmond, Virginia; Charlotte and Raleigh, North Carolina; Washington, DC; and Brunswick, Atlanta and Macon, Georgia. Founded in 1920, today the firm has nearly 500 employees and a list of projects that covers the entire United States and more than 41 countries around the world. The firm has designed major projects for the federal government, state and local governments, as well as major corporations and all markets in the private sector.

Over the past 93 years, Clark Nexsen has accumulated some impressive records and achievements. In addition, the firm has won numerous design awards, and our projects have been published in local and national professional journals and trade publications. The Clark Nexsen staff is proud of its ability to adapt to the complex needs of an ever-changing business world and technical environment. It realizes that, beyond expertise and dedication, serving clients' needs requires the hands-on development of innovative and creative solutions.

SERVICES

- Architecture
- Landscape Architecture
- Master Planning
- Interior Design
- Lab Planning
- Civil Engineering
- Electrical Engineering
- Geographic Information System (GIS)
- Mechanical Engineering
- Structural Engineering
- Fire Protection Engineering
- Waterfront Engineering
- Telecommunications Engineering
- Transportation Engineering
- Facilities/Management
- Construction Administration
- Design/Build Projects
- Computer Imaging/CADD Design
- Historic Properties
- Applications and Research
- Renderings, Mod

MARKET SECTORS

- Commercial Development
- Corporate Environments
- Design Build
- Federal
- Financial Institutions
- Healthcare
- Higher Education
- Industrial & Manufacturing
- Preservation & Re-Use
- Science & Technology
- Specialized Training Ranges
- Sports & Fitness
- Transportation
- Waterfront

OFFICES

- Norfolk, Virginia
- Richmond, Virginia
- Roanoke Virginia
- Washington, D.C.
- Charlotte, North Carolina
- Raleigh, North Carolina
- Macon, Georgia
- Atlanta, Georgia
- Brunswick, Georgia

EMPLOYEES

- 500+ Employees
- 173 LEED Accredited Professionals

RECOGNITION

- 2013 Almanac of Architecture & Design 2013 DesignIntelligence - #32
- 2012 ZweigWhite Top 200 HotFirm List - #60
- ARCHITECT Magazine Top 50 Firms - #50
- Building Design+Construction Top E/A Firms - #18
- 2012 Architectural Record Top 250 Firms - #76
- ENR Top 500 Design Firms - #132



Pearce Brinkley Cease + Lee Overview

Pearce Brinkley Cease + Lee (PBC+L) is an award-winning, North Carolina-based architecture practice specializing in academic, civic, corporate, and cultural arts projects. The origins of the firm extend back to 1945, affording more than 65 years of continuous service to its clients. PBC+L is headquartered in Raleigh, NC, with a branch office in Asheville, NC. A distinguishing characteristic of the practice is the level of direct involvement the firm's principals exercise.

In 2012, the firm was ranked 15th in *Architect* magazine's "Top 50 Firms in the Nation." PBC+L delivers professional services of the highest quality and approaches each project unencumbered by preconceptions or any aspirations towards a "signature style." Through the process of studied investigation and dialogue, the firm develops an understanding of its clients, their priorities, and aspirations. The architects then couple this understanding with a focused response to issues such as site and program, project schedule and budget, environmental sustainability, architectural image, and appropriateness to the larger physical context. Through this process, PBC+L develops design solutions that capture the unique personality and identity of each project the firm undertakes.

In the last 10 years, PBC+L has been honored to receive more than 35 AIA design awards, including the AIA North Carolina Firm of the Year Award. PBC+L received a 2011 National Merit Award from the AIA Committee on Architecture for Education (CAE) for the adaptive reuse of the Park Shops at NC State University, and a 2008 National AIA Small Projects Award for the design of a Bus Shelter Prototype for Wake Technical Community College.

PBC+L has been at the forefront of sustainability for more than 20 years, with demonstrated expertise in green initiatives and sustainable development. The firm's skilled team is knowledgeable in both the latest green trends as well as the process of creating and certifying LEED projects. Over 70 percent of its licensed architects are LEED Accredited Professionals who are well prepared to enhance value through sustainable design. PBC+L's LEED project experience includes 19 projects that have been awarded, or are seeking, LEED certification, including six LEED Platinum-certified buildings.

SERVICES

Architecture
Master Planning
Interior Design

MARKET SECTORS

Higher Education
Cultural and Performing Arts
Public
Corporate
K-12

OFFICES

Raleigh, North Carolina
Asheville, North Carolina

EMPLOYEES

34 Employees
18 LEED Accredited Professionals

RECOGNITION

2012 ARCHITECT Magazine Top 50 Firms - #15
2012 Building Design+Construction Top A/E Firms - #50
2011 AIA Committee on Architecture for Education (CAE), National Merit Award
Park Shops, NC State University
2009 AIA South Atlantic Region Honor Award
Park Shops, NC State University
2009 AIA South Atlantic Region Honor Award
SAS Hall, NC State University
2009 AIA South Atlantic Region Honor Award
Laurel Park Elementary School, Wake County Public School System
2008 National AIA Small Projects Award
Bus Shelter, Wake Technical Community College
2004 AIA North Carolina Outstanding Firm Award
2003 AIA South Atlantic Regional Merit Award
Progress Energy Center for the Performing Arts



Leadership



Christopher M. Stone, PE, F.NSPE, F.ASCE, LEED AP - President, Clark Nexsen, PC

Educated as a Structural Engineer, Chris has more than 30 years of experience in the design and management of public, private and commercial projects. He has been involved in over 600 construction projects, totaling over 10,000,000 square feet of construction.



Thomas Winborne, AIA, DBIA, LEED AP- Chief Executive Officer, Clark Nexsen, PC

Tom rose through the ranks of Clark Nexsen as a designer, principal in charge, and member of the Board of Directors. With 35 years of experience on numerous commercial, industrial and governmental projects, Tom has a proven track record of overseeing operations and developing client relationships.



Gregory Hall, PE, LEED AP - Chief Financial Officer, Clark Nexsen, PC

Greg has over 28 years of design experience including preparation of preliminary studies, feasibility assessments, existing condition assessments, construction documents, specifications, and cost estimating. Having been with Clark Nexsen for 16 years, Greg has spent the last nine years developing and strengthening the Raleigh office. That office has grown from 2 people in 2003 to a staff of 62 professionals.



William Keen, PE, LEED AP- Chief Operations Officer, Clark Nexsen, PC

With over 20 years experience as a structural engineer, project manager, and principal at Clark Nexsen, Bill has substantial design experience on many types of projects including industrial, commercial, educational and institutional facilities. In his tenure at Clark Nexsen, Bill has been a major influence in the firm's growth having served as head of its Charlotte office from 1999 to 2010 taking that office from 26 to 60 employees. Upon his return to Norfolk, he is now Chief Operating Officer.

Leadership



Samuel Estep, PE, LEED AP- Operations Director, Clark Nexsen, PC

Specializing in the Federal Sector, Sam has designed and managed construction projects for NAVFAC, US Army Corps of Engineers, US Coast Guard, Department of Homeland Security and other DoD and Federal agencies.



Peter Aranyi, AIA- Operations Director, Clark Nexsen, PC

Peter is a registered architect and Principal in Clark Nexsen's Charlotte office. Over the course of his 25 year career, he has developed an expertise in student life projects for higher education clients and speaks frequently on trends in student housing and residence life. Peter also has a diverse portfolio in the design and management of projects for commercial, government and institutional clients.



Kenneth Stepka, PE, F.NSPE - Chairman Emeritus on the Board of Directors, Clark Nexsen, PC

Before retiring as Chief Executive Officer in 2011, Ken had been with the company for nearly half of its history, advancing up the ranks and holding key leadership positions. He has 46 years of extensive experience in project management, subcontract administration and client interface.



Teresa Hall, PE, LEED AP- Operations Director, Clark Nexsen, PC

With over 18 years of professional experience in the A/E industry, Terri has held several leadership roles at Clark Nexsen and is credited with starting the Raleigh office and leading its growth from two employees to 62 in under seven years. She is also the first woman in the firm's 93-year history to be named to the Clark Nexsen Board of Directors.

Leadership



Irvin A. Pearce, AIA - Principal, Pearce Brinkley Cease + Lee

Irvin Pearce is a founding Principal of Pearce Brinkley Cease + Lee. His professional focus is construction administration and project management. In the course of his career, he has acted as a project manager for a construction company building a fifty million dollar pharmaceutical production facility and as an Owner's representative on the construction of multiple terminal projects at RDU. This experience has given him broad perspective and appreciation for all facets of the construction industry.



Douglas M. Brinkley, FAIA, LEED AP BD+C - Principal, Pearce Brinkley Cease + Lee

Douglas M. Brinkley, FAIA, is a Principal and Director of Sustainability at Pearce Brinkley Cease + Lee. He is the advocate for the integration of sustainable strategies into every project we undertake. He is also a key resource for new and emerging sustainable technologies, materials and legislation.



H. Clymer Cease, AIA, LEED AP - Principal, Pearce Brinkley Cease + Lee

Clymer has more than 35 years in practice, 22 as a Principal with Pearce Brinkley Cease + Lee. He has a broad range of experience in buildings for colleges and universities, corporations, cultural arts, K-12 schools and other public facilities. His role in practice has gravitated towards successfully providing leadership for complex projects. His professional skill set includes the ability to listen carefully and then to strategically assess and implement a plan of action in order to move projects to successful realization.



Jeffrey S. Lee, FAIA - Principal, Pearce Brinkley Cease + Lee

Jeffrey S. Lee, FAIA, is a Principal and Director of Design at Pearce Brinkley Cease + Lee. He has a varied and distinguished career with experience in the design of educational, commercial, institutional, and performing arts projects. In 2010, he received the Henry Kamphoefner Prize from AIA North Carolina in recognition of his commitment to the fundamental principles of the modern movement in architecture. This prestigious award is AIA NC's highest level of recognition of design excellence. Under his direction, PBC+L has received over 35 local, state, and regional AIA Design Awards, including the Outstanding Firm Award from AIA North Carolina in 2004.

Leadership



Donna Ward Francis, AIA, LEED AP - Principal, Pearce Brinkley Cease + Lee

Donna Francis has been a member of Pearce Brinkley Cease + Lee for more than 25 years and a Principal for the past 16 years. While she's worked on a range of project types, her focus has been on the design of educational facilities. She is passionate about providing spaces that support and enhance the ability for young people to learn. Over the course of her career, she has developed expertise in K-12 master planning, design, development of construction documents, code compliance, green building construction and working with regulatory agencies. She served as project principal on Park Shops at NC State University, a renovation project that received a 2011 National Merit Award from the Committee on Architecture for Education.



Chadwick S. Roberson, AIA, LEED AP BD+C - Principal/Asheville Studio Director, Pearce Brinkley Cease + Lee

Chad Roberson is the Director of PBC+L's Asheville studio. His portfolio includes public and private sector projects, college and university buildings, performing arts facilities—including the Duke Energy Center for Performing Arts in downtown Raleigh—and commercial development. Complex building programs, dense urban or campus contexts, and the coordination of multiple and diverse user groups characterize his projects. Committed to sustainable design, he served as project architect for the Carrington Hall School of Nursing at UNC-Chapel Hill, the first LEED certified building in the 17-institution UNC system.



Dennis E. Stallings, AIA - Principal, Pearce Brinkley Cease + Lee

Dennis E. Stallings, AIA, a Design Principal at Pearce Brinkley Cease + Lee, has a broad range of design experience with institutional and higher education clients. For the past 20 years, he has designed many award-winning projects including the Undergraduate Science Building at Fayetteville State University, the Partners III Building, the chemistry and biology teaching lab at North Carolina State University, and the Julius Chambers Biomed/Biotech Research Institute at North Carolina Central University. He is currently the design principal for the Advanced and Emerging Technologies Center at Cape Fear Community College's North Campus near Wilmington, NC, and the UNC School of the Arts Library in Winston-Salem, NC. He is recognized as an advocate for design in the regional architectural community and has served on numerous design award juries.

Q&A

Q. Who is involved in the merger?

A. Pearce Brinkley Cease + Lee (PBC+L) of Raleigh and Asheville, NC, and Clark Nexsen PC, headquartered in Norfolk, VA.

PBC+L is an award-winning architecture practice with complementary expertise in planning, programming, interior design, and construction administration. PBC+L specializes in higher education projects with additional emphasis on visual and performing arts facilities, civic centers, and K-12 projects.

Clark Nexsen PC is one of the oldest and largest architecture and engineering firms headquartered in Virginia with offices throughout the Mid-Atlantic region. Founded in 1920 by Pendleton S. Clark, FAIA, the company provides architecture; interior design; landscape architecture; civil, structural, mechanical, electrical, and fire protection engineering; as well as planning services for clients through the U.S. and overseas.

Q. Why are the two firms merging?

A. For Clark Nexsen, the merger allows the 93-year-old, internationally renowned A/E firm to confirm and enhance its pursuit of design excellence through PBC+L's reputation for award-winning architectural projects: PBC+L has received 35 American Institute of Architects (AIA) design awards in just the last 10 years.

For PBC+L, a 68-year-old company that was ranked 15th in *Architect* magazine's "Top 50 Firms in the Nation" in 2012, joining Clark Nexsen dramatically broadens the firm's geographic reach, offers the opportunity to secure nationally significant projects, and provides top-tier in-house engineering services to current and future clients.

Q. Where and how will the two firms' offices be located and integrated?

A. PBC+L's Asheville, NC, office will remain intact and will be added to Clark Nexsen's nine additional offices located throughout North Carolina, Virginia, Georgia, and Washington, DC. Clark Nexsen's and PBC+L's Raleigh offices will be consolidated ultimately into one location, most likely in PBC+L's current downtown Raleigh headquarters.

Q. How long has this merger been in the making?

A. Two years.

Q. Will there be significant hiring or downsizing in the near future as some companies have done after a merger? Statistics indicated that up to 15 percent of the existing staffs are laid off.

A. We do not anticipate a reduction in personnel with the merger. In fact, we look forward to continued growth as opportunities arise.

Q. What does this mean for Clark Nexsen's presence in the state/region?

A. Clark Nexsen is thrilled to have additional design talent to leverage throughout our geographic reach. Together, we are confident that we will have a more design-focused presence.

Q. How will the leadership be structured?

A. We will add seven principals and six associates from PBC+L to our leadership team.

Contact Information

To schedule an interview with a company representative for a news article, or to obtain an executive comment, please contact:

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For more information on Clark Nexsen, PC, and Pearce Brinkley Cease + Lee, visit our current websites or find us on social media platforms:

Clark Nexsen, PC

Website: www.clarknexsen.com
Facebook: <http://www.facebook.com/ClarkNexsen>
Twitter: <https://twitter.com/clarknexsen>
Linked-In: <http://www.linkedin.com/company/clark-nexsen>

PBC+L

Website: <http://www.pbclarchitecture.com/>
Facebook: <http://www.facebook.com/pearce.brinkley.cease.lee>
Twitter: <https://twitter.com/pbclarch>
Linked-In: <http://www.linkedin.com/company/pearce-brinkley-cease-lee>
Pinterest: <http://pinterest.com/b1uep1ate/pearce-brinkley-cease-lee/>